# Q3 2013 LOOK AHEAD



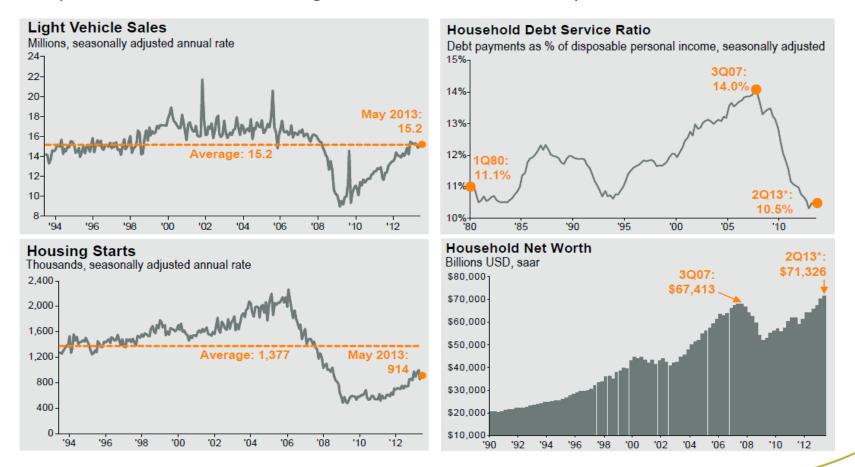
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# **Economy Is Improving in Some Key Areas**

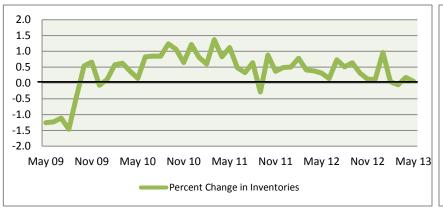
Improvement in the housing market, auto sales, and personal balance sheets





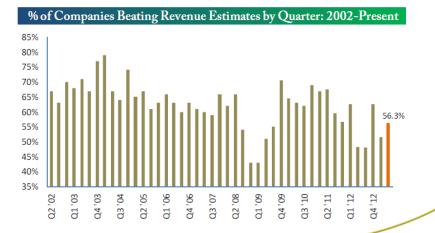
## Some Signs of Weakness Remain

Inventory growth has been slow, manufacturing is tilting toward weakness, companies have been lowering guidance, and revenue growth is weak



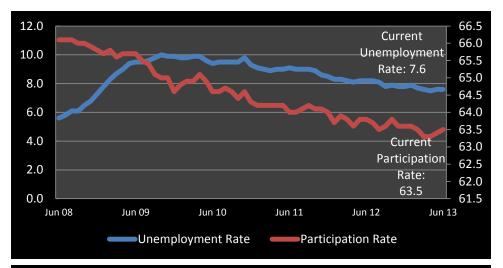


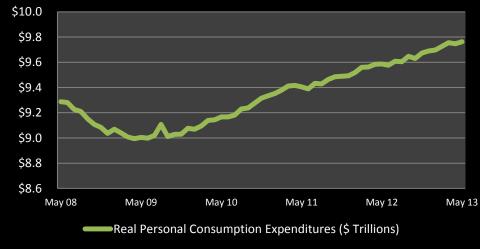
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# Consumer: Improving, Albeit Slowly

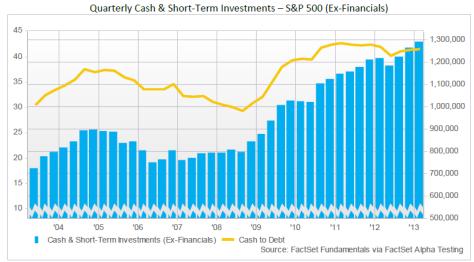




- The unemployment rate has been improving, but the participation rate is still anemic.
- Voluntary job quits have been trending up, but are still at prerecession levels.
- Real personal consumption expenditures have been rising.
- Is unemployment cyclical or structural?
  - Technological change
  - Baby Boomer retirement



### **Corporations: Still Cautious**



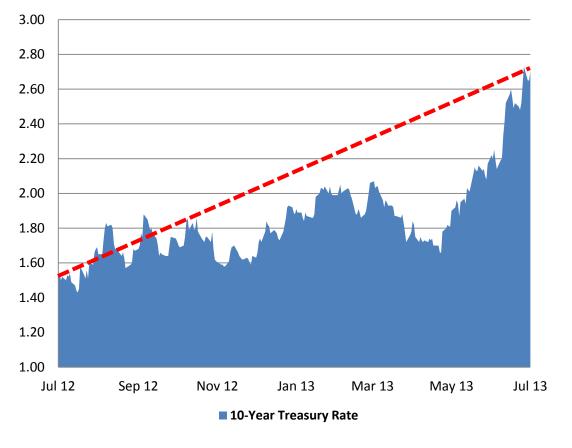


- Even <u>more</u> cash on the sidelines now: corporations are simply not seeing growth opportunities.
- Cash balances in S&P 500 companies (ex-financials) had accelerating growth in Q2, and capital expenditures have slowed.
- Corporations are returning capital to shareholders:
  - Aggregate dividends per share on the S&P 500 grew 15.1% year over year.
  - Buybacks are up 17.2% year over year.



### **New Fixed Income Reality**

The Federal Reserve will have to end its asset purchases eventually, which we already knew, but the Fed made this clear in May



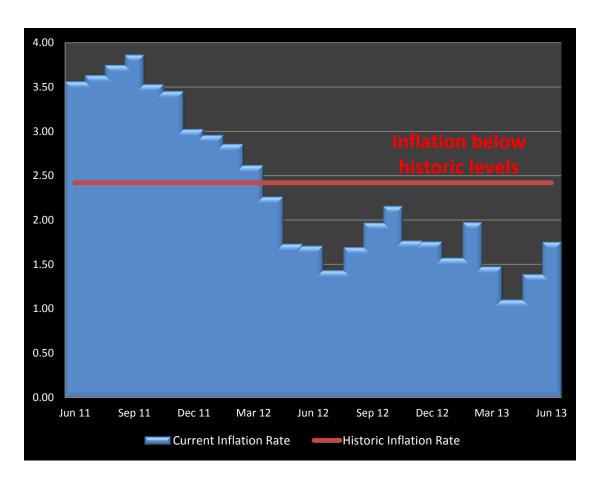
- Rates have been rising over the past year, and rose sharply after Bernanke's comments on May 22.
- Nearly all fixed income sectors suffered accordingly.

Sector	Performance since Bernanke Speech (May 22—June 30)
US Aggregate	-2.51%
Inv. Grade Corporate	-4.10%
High Yield	-3.77%
Mortgage-Backed	-1.78%

 Other scenario: what if the Fed ends QE simply because it hasn't been effective in reducing unemployment?



### Fixed Income Still a Critical Component



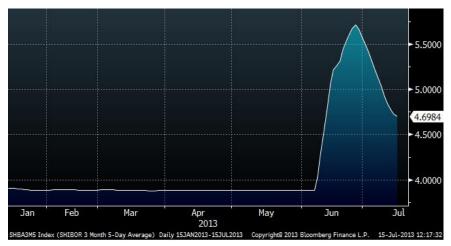
- The main purpose of fixed income is to hedge your equities in a pullback and provide a stable, predictable income stream.
- Fixed income also hedges against deflation.
- Investors can use low duration, floating rate, and absolute return strategies to hedge against rising rates.



### **Emerging Markets: Mixed Outlook**

Country	1-Year Performance (June 2012 – June 2013)				
Indonesia	21.81%				
India	13.59%				
Mexico	12.40%				
China	5.46%				
Russia	4.93%				
MSCI Emerging Markets Index	3.22%				
Colombia	-6.61%				
Chile	-10.06%				
Brazil	-10.82%				

#### 3-month SHIBOR rate



- Diverging performance: not all emerging markets behave the same.
- Rising SHIBOR (China interbank lending rate) shows possible credit tightening in China.
- Active management and focus on quality could help navigate this space.
  - Targeting stocks off of the MSCI Emerging Markets Index could lead to better performance and reduced correlations.



### **Conclusions**

#### Outlook:

- Expect the Federal Reserve to withdraw out of necessity. Monetary policy has run its course, for better or worse.
- Fiscal policy is what's left, but dependent on political realities (infrastructure investments and health care spending).
- Industrial metals are driven by emerging market demand.

#### Recommendations:

- Continue to focus on splitting the fence between growth and quality.
- Consider targeted investment in industrial and precious metals, as cost of production now exceeds spot prices, and supply could therefore shrink.
- Keep hedges intact for both inflation and deflation.
- Focus on more active management in emerging markets and fixed income.



### **Mean Reversion Dashboard**

#### Style Current P/E as a % of 20yr Avg. P/E

	Value	Blend	Growth
Large	96.4%	86.2%	79.4%
Mid	104.7%	100.0%	85.5%
Small	107.2%	99.5%	89.6%

#### Regional Fwd P/E as a % of 10yr Avg. Fwd P/E

ACWI	EAFE Index	EM Index	United States	Germany	U.K.	China	Brazil	India
97.0%	96.2%	90.7%	100.0%	95.8%	94.3%	69.2%	109.0%	91.9%

#### Sector Current P/E as a % of 20yr Avg. P/E

Financials	Technology	Health Care	Industrials	Energy	Cons. Discr.	Cons. Staples	Telecom	Utilities	Materials
97.5%	57.6%	79.8%	82.8%	66.5%	92.7%	89.2%	202.0%	129.0%	92.7%



### **Economic Dashboard**

